

## Table of Contents

**EDITOR'S COMMENTS** .....xxi

**EXECUTIVE OVERVIEWS** .....xxv

**THEORY AND RESEARCH**

    "Productivity, Business Profitability, and Consumer Surplus:  
    Three *Different* Measures of Information Technology Value"  
    By Lorin M. Hitt and Erik Brynjolfsson ..... 121

    "Relational Development in Computer-Supported Groups"  
    By Laku Chidambaram ..... 143

    "Information Privacy: Measuring Individuals' Concerns  
    About Organizational Practices"  
    By H. Jeff Smith, Sandra J. Milberg, and Sandra J. Burke ..... 167

**APPLICATION**

    "Information Technology for Local Administration Support:  
    The Governorates Project in Egypt"  
    By Sarma R. Nidumolu, Seymour E. Goodman, Douglas R. Vogel,  
    and Ann K. Danowitz ..... 197

**KEY ISSUES IN INFORMATION SYSTEMS MANAGEMENT:  
1994-95 SIM DELPHI RESULTS**

    By James C. Brancheau, Brian D. Janz, and James C. Wetherbe .....225

**MIS DOCTORAL DISSERTATIONS: 1994-1995**

    By J. Scott Hamilton and Gordon B. Davis .....243

Copyright 1996. The Society for Information Management and the Management Information Systems Research Center. Permission to copy all or part of this material must be obtained from the **MIS Quarterly**. Reprinting without fee is granted by the **MIS Quarterly** provided that copies are not made or distributed for commercial advantage and that copyright notice is given with reference to the publication, its date of issuance, and to the fact that reprinting privileges were granted by the Society for Information Management and the Management Information Systems Research Center. ISSN: 0276-7783.