

MIS Quarterly Table of Contents

December 1988

Volume 12, Number 4

EDITOR'S COMMENTS xvii

ISSUES AND OPINIONS

"Economic, Legal, and Social Implications of Information Technology"
by Roger Clarke..... 517

"Letter to the Editor"
by William H. Dutton..... 521

"Letter to the Editor"
by Izak Benbasat, David K. Goldstein and Melissa Mead..... 522

APPLICATION

"Convincing Top Management of the Strategic Potential of Information Systems"
by Albert L. Lederer and Aubrey L. Mendelow 525

"Implementing Packaged Software"
by Henry C. Lucas, Jr., Eric J. Walton and Michael J. Ginzberg..... 537

SIM COMPETITION PAPER

"Issue-Based Decision Support Systems for the Egyptian Cabinet"
by Hisham El Sherif and Omar A. El Sawy 551

THEORY AND RESEARCH

"Combining Qualitative and Quantitative Methods in Information
Systems Research: A Case Study"
by Bonnie Kaplan and Dennis Duchon 571

SPECIAL SECTION ON GDSS

"Introduction"
by Izak Benbasat and Benn Konsynski..... 588

(Continued on Next Page)

Copyright 1988. The Society for Information Management and the Management Information Systems Research Center. Permission to copy all or part of this material must be obtained from the **MIS Quarterly**. Reprinting without fee is granted by the **MIS Quarterly** providing that copies are not made or distributed for commercial advantage and that copyright notice is given with reference to the publication, its date of issuance, and to the fact that reprinting privileges were granted by the Society for Information Management and the Management Information Systems Research Center. ISSN: 0276-7783.

Table of Contents

“Information Technology to Support Electronic Meetings”
by Alan R. Dennis, Joey F. George, Len M. Jessup,
Jay F. Nunamaker, Jr. and Douglas R. Vogel591

“A Study of Influence in Computer-Mediated Group Decision Making”
by Ilze Zigurs, M. Scott Poole and Gerardine L. DeSanctis625

“Computer Support for Meetings of Groups Working on
Unstructured Problems: A Field Experiment”
by Sirkka L. Jarvenpaa, V. Srinivasan Rao and George P. Huber645

“Model Management for Group Decision Support”
by Ting-Peng Liang667